

## 2020 ICUF PREFERRED VENDORS

<b>Acadeum   College Consortium</b>	- Online Course Sharing
<b>Amazon Web Services</b>	- Cloud Services Platform
<b>Apogee</b>	- IT Campus Dorm Networks
<b>Asset Strategy Consultants</b>	- Consulting Firm
<b>CampusLogic</b>	- Financial Aid Software Services
<b>Cengage</b>	- Digital Textbooks
<b>Collegis Education</b>	- Enrollment Growth Management
<b>First American Education Finance</b>	- Financial Services
<b>Education Networks of America</b>	- Innovative Technologies
<b>Guardian Angel, LLC</b>	- Campus Safety Oversight
<b>Harvard Jolly Architects</b>	- Architectural Firm
<b>Hedrick Brothers Construction</b>	- Campus Construction Solutions
<b>ICUBA</b>	- Employee Health Insurance Plans
<b>Jenzabar</b>	- Student Information Systems
<b>K-12 Insight</b>	- Customer Engagement Platform
<b>Metz Culinary Management</b>	- Food Service Management
<b>Millennium</b>	- Retirement Plan Advisors
<b>Pentegra</b>	- Retirement Plans
<b>SallieMae</b>	- Tuition Refund Insurance
<b>Stellar</b>	- Campus Construction
<b>Tallo</b>	- Cloud Based Talent Platform
<b>Telehealth Options LLC</b>	- TeleHealth (Medical/Behavioral)
<b>TIAA</b>	- Financial Services
<b>Troy &amp; Banks, Inc.</b>	- Energy & Telecommunications Consulting
<b>UnitedHealthcare StudentResources</b>	- Student Health Insurance
<b>Vemo</b>	- Finance Company
<b>WellVia</b>	- Telehealth/Telemedicine

### Collaborative Contracts

**Adobe Creative Cloud** – *Software Media Applications*

**Avis** – *Car Rental Program*

**Coalition for College Cost Savings (CCCS)** – *Collaborative Purchasing*

**Cylance Corporation** – *AntiVirus Security Solutions*

**Dell** - *Technology Solutions*

**Microsoft** – *Enrollment for Education Solutions*

**UPS** - *Shipping Services*

**VMWare** - *Server Virtualization Solutions*



## **Acadeum | College Consortium**

University Park  
3300 N Interstate Highway 35  
Austin, TX 78705  
(512) 643-5130  
[www.collegeconsortium.org](http://www.collegeconsortium.org)

Acadeum | College Consortium

*Acadeum powers the College Consortium: a network of over 200 higher education institutions **sharing online courses** to improve tuition revenue and student retention. Institutions collaborate to reduce the cost and time to earn a degree, develop and deliver new programs, and expand the reach and schedule of courses that limit student progress.*

### Primary Contact:

**Mr. Nathan Green**, Co-Founder  
(917) 309-1877  
[nathan@collegeconsortium.org](mailto:nathan@collegeconsortium.org)

Dr. Rob Manzer, Chief Academic Officer  
(512) 492-2550  
[Rob@collegeconsortium.org](mailto:Rob@collegeconsortium.org)

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## **Adobe Creative Cloud**

345 Park Avenue  
San Jose, CA 95113-2001  
<https://www.adobe.com/howtobuy/buying-programs/enterprise.html>



Adobe Creative Cloud

*Adobe Creative Cloud offers **media software** that offers creative apps that can connect work products from laptops to all mobile apps. ICUF's Adobe Enterprise Term License Agreement (ETLA) is ideal and an affordable solution for ICUF members that manage deployments of software. ICUF's Adobe ETLA provides simplified, predictable purchasing; access to leading apps and tools; streamlined software deployment; enterprise-level support and training.*

### Primary Contact:

**Mr. Mike Brown** or Aaron Celmer  
Scholarbuys LLC  
(ICUF/Adobe Authorized Reseller)  
(847) 783-7218  
[Mike.Brown@scholarbuys.com](mailto:Mike.Brown@scholarbuys.com)

Adobe  
Ms. Kathy Traynor  
(206) 675-7498

Adobe  
Ms. Molly Aiken  
(704) 948-5882

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## **Amazon Web Services**

1007 Stewart Street

Seattle, WA 98101

<https://aws.amazon.com>



*Amazon Web Services is the world's largest **cloud services platform** offering computer power, database storage, content delivery and other functionality delivered as a utility: on demand, available in seconds, **with pay as you go pricing**. Today over 2,300+ government agencies, 7,000+ educational institutions, and 22,000+ non-profit organizations use the AWS Cloud.*

Primary Contact:

**Mr. Jason Lucas**, U.S. Sales Manager – Education

(206) 266-0695

[lujason@amazon.com](mailto:lujason@amazon.com)

**Mr. Venky Krishnan**, Territory Manager- Mid Market

6240 Sedgewyck Circle West

Davie, FL 33331

(510) 502-6466

[kvenky@amazon.com](mailto:kvenky@amazon.com)

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## **Apogee**

715 West 23<sup>rd</sup> Street

Austin, TX 78705

[www.apogee.us](http://www.apogee.us)



*Apogee is the recognized leader in providing **high-speed campus residential networks (ResNet)** in partnership with higher education communities across the country. Partnering with Apogee to provide a high-speed ResNet allows colleges and universities to **enhance their network infrastructure**, while offloading the growing volume of administrative responsibilities associated with managing a student network. This partnership allows ITS departments to focus on mission critical tasks, such as growing the enterprise network, and facilitating the development and use of e-learning tools and content.*

Primary Contact:

**Ms. Courtney Overstreet**

Director of Business Development – Southeast

(813) 293-2620

[coverstreet@apogee.us](mailto:coverstreet@apogee.us)

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## **Asset Strategy Consultants**

6 North Park Drive, Suite 208  
Hunt Valley, MD 21030

[www.assetstrategyconsultants.com](http://www.assetstrategyconsultants.com)



ASSET STRATEGY  
CONSULTANTS

*Asset Strategy Consultants, headquartered in Baltimore, is an SEC registered independent **consulting firm** that consults on endowment, foundations, retirement plans, and operating reserves. For over 20 of our 28 years, ASC has been providing services to educational clients for both endowments and 403(b) Plans. ASCs thoughtful approach to investing **helps manage risk and responsibility for educational institutions** while achieving investment needs and spending goals. Aligning with the Mission of the institution, selecting a strategic asset allocation, providing robust investment options, and monitoring growth makes us a trusted partner with our clients. ASC has over \$9.8 billion under advisement via their five offices.*

Primary Contact:

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Director of Business Development

(410) 528-8282

[suter@assetstrategyconsultants.com](mailto:suter@assetstrategyconsultants.com)

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## **Avis**

(800) 230-4898

[Avis.com](http://Avis.com)

The Avis logo consists of the word "AVIS" in a bold, red, sans-serif font, with a registered trademark symbol (®) to the right.

*ICUF has partnered with Avis as a preferred supplier for business related **car rentals**. Through this partnership, your institution will be receiving significant savings and benefits, in addition to **negotiated rates and outstanding personalized service**. Follow this link to Enroll Now as an Avis Preferred customer and receive these great contracted rates.*

<https://www.avis.com/car-rental/profile/go.ac?B039000>

Primary Contact:

**Mr. Chris Ebrahimoff**, Commercial Sales Manager

Florida Region, Avis Budget Group, Inc.

2125 West Landstreet Road

Orlando, Florida 32809

(407) 575-3490

[Christopher.Ebrahimoff@avisbudget.com](mailto:Christopher.Ebrahimoff@avisbudget.com)

**Mr. Matthew Wolfman**, Account Manager – Orlando/Tampa

(813) 789-5088

[Matthew.Wolfman@avisbudget.com](mailto:Matthew.Wolfman@avisbudget.com)

## **CampusLogic**

[www.campuslogic.com](http://www.campuslogic.com)

1340 South Spectrum Blvd.

Suite 200

Chandler, AZ 85286

The logo for CampusLogic, featuring the word "campuslogic" in a lowercase, sans-serif font. The "campus" part is in dark blue and the "logic" part is in a lighter blue.

*CampusLogic delivers **SaaS technology** for financial aid to help **increase enrollment, retention, and graduation rates**. Their student financial success platform includes a net price calculator, complete scholarship management, personalized digital communications, simplified financial aid verification, 24x7 personalized virtual advertising, tuition and scholarship crowdfunding, as well as integrated data visualizations.*

Primary Contact:

**Ms. Jennifer Sales**

Regional Director

(561) 221-4243

[Jennifer.sales@campuslogic.com](mailto:Jennifer.sales@campuslogic.com)

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## **Cengage**

[www.cengage.com](http://www.cengage.com)



*Cengage is the **largest U.S.-based provider of teaching and learning materials** serving all levels of education – K20 through adult. The company recently released Cengage Unlimited, the first all-access subscription for **digital textbooks**. The company's 5000 employees live in and contribute to local communities across the U.S.*

Primary Contact:

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Director, Business Development and Policy

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Jacksonville, FL 32207

[Jerri.Norris@Cengage.com](mailto:Jerri.Norris@Cengage.com)

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**Coalition for College Cost Savings (CCCS)**

[www.thecoalition.us](http://www.thecoalition.us)



*The Coalition supports private, higher education member organizations and their member institutions across the United States. The mission of The Coalition for College Cost Savings is to support Higher Education Member Organizations (HEMO) by creating **collaborative opportunities** to transform processes, reduce cost, and increase efficiencies for their member colleges and universities.*

*By working cooperatively across geographical boundaries and consolidating their volumes of **purchased supplies, equipment and services**, higher education member organizations and The Coalition can reduce business operating costs and streamline internal processes for their member institutions. These increased efficiencies will allow member institutions to better serve their students, faculty, and communities and enrich all of private higher education.*

Primary Contact:

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Executive Director

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**Ms. Anita Girelli**

VP of Programs & Communication

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[girelli@thecoalition.us](mailto:girelli@thecoalition.us)

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**Collegis Education**

8300 Norman Center Drive, Suite 400

Bloomington, MN 55437

[www.collegiseducation.com](http://www.collegiseducation.com)



*Collegis Education is an integrated **enrollment growth management** company that helps colleges and universities attract, enroll and engage students through customized marketing and technology solutions. With more than two decades of experience in higher education, the Collegis team develops industry-leading strategies that enable institutions to achieve long-term, sustainable enrollment growth. From portfolio marketing services to technology solutions, enrollment growth management as a system has helped more than 75% of Collegis partners across the country achieve **double-digit rates of enrollment growth**.*

Primary Contact:

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**Ms. Dana DeLapi,**

Senior Marketing Manager

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## **Cylance Corporation**

400 Spectrum Center Drive – Suite 900  
Irvine, CA 92618  
[www.cylance.com](http://www.cylance.com)



*Cylance uses a fundamentally different, signatureless to traditional **AntiVirus** - leveraging artificial intelligence to deliver prevention-first, predictive security products and specialized security services that change how schools approach endpoint security. Cylance's **security solutions** provide full spectrum predictive threat prevention and visibility across the enterprise, combatting threats such as malware, ransomware, file-less malware, malicious scripts, weaponized docs, and other attack vectors.*

Primary Contact:

**Mr. Mike Brown**, National Sales Manager  
11 West Main Street, Suite 202  
Carpentersville, IL 60110  
(847) 915-7345  
[Mike.brown@scholarbuys.com](mailto:Mike.brown@scholarbuys.com)

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## **Dell**

[www.dell.com](http://www.dell.com)



*For more than 28 years, our **customer-centric approach** has empowered countries, communities, customers and people everywhere to use technology to realize their dreams. We deliver **technology solutions** that help customers do and achieve more, whether they're at home, work, school or anywhere in their world.*

Primary Contact:

**Mr. Bill Murray**  
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Dell Government and Education  
Dell Inc. One Dell Way, RR3, Round Rock, TX 78682  
(512) 725-2773 / (866) 537-0706 Ext 725-2773 Toll Free / (512) 283-1846 Fax  
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## **Education Networks of America (ENA)**

618 Grassmere Park Drive, Suite 12  
Nashville, Tennessee 37211  
[www.ena.com](http://www.ena.com)



*Providing higher education institutions with tailored technology solutions that **streamline operations, cut costs, and promote campus-wide innovations**. The path to IT modernization in higher ed, requires integrating scalable, reliable, and secure connectivity communication, cloud and security services that ENA can provide.*

Primary Contact:

**Mr. Joe Street**

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**Ms. Jana Rankin**

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20287 East Ben White Blvd., Suite 240  
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## **First American Education Finance**

255 Woodcliff Drive  
Fairport, NY 14450  
[www.faeducationfinance.com](http://www.faeducationfinance.com)



*First American Education Finance is a **financial services** company dedicated to the needs of the education community. We provide customized solutions to help schools deliver the best education possible to their students. Our customized financing solutions **help solve challenges** from complex campus projects to equipment management. We provide a simple, transparent experience to more than 550 schools nationwide.*

Primary Contact:

**Mr. Phil Palermo**, Vice President  
(585) 643-3217  
[Phil.palermo@faef.com](mailto:Phil.palermo@faef.com)

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**Guardian Angel, LLC**

3467 Apex Parkway

Apex, NC 27502

[www.theguardianangel.com](http://www.theguardianangel.com)



*Guardian Angel, LLC is a Service-Disabled, Veteran-Owned, full service global risk management and mitigation consultancy providing schools **with travel risk management solutions** through its mobile application and providing **emergency management and campus safety oversight** through its HawkEye platform that is supported 24x7 by its Global Security Operations Center.*

Primary Contact:

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**Ms. Kelly Weisman**, Director of Capture and Proposal Management

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**Harvard Jolly, Inc.**

2714 Dr. ML King Jr. St. North

St. Petersburg, Florida 33704

[www.harvardjolly.com](http://www.harvardjolly.com)



*Founded in 1938, Harvard Jolly Architecture is **one of the largest architectural firms in Florida**, offering services in architecture, landscape architecture and interior design. With 8 offices throughout the state, they **have designed over three million square feet** of higher education projects with a professional team of over 90 employees.*

Primary Contacts:

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[marketing@harvardjolly.com](mailto:marketing@harvardjolly.com)

**Mr. Ward Friszolowski**, President, COO, Principal

(727) 896-4611)

[marketing@harvardjolly.com](mailto:marketing@harvardjolly.com)



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## **Hedrick Brothers Construction**

2200 Centrepark West Drive  
West Palm Beach, FL 33409  
[www.hedrickbrothers.com](http://www.hedrickbrothers.com)

*Hedrick Brothers Construction has been **successfully building in Florida for over 40 years**. Their team has **extensive education market experience** and has built more than two million square feet of educational projects including classrooms, campus buildings, laboratories, libraries, sports facilities and three student residency villages.*

Primary Contact:

**Mr. Dean Butters**, Development Manager  
(561) 657-2607  
[dbutters@hedrickbrothers.com](mailto:dbutters@hedrickbrothers.com)

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## **Independent Colleges and Universities Benefits As (ICUBA) 3A)**

4850 Millenia Blvd., Suite 329  
Orlando, Florida 32839  
[www.ICUBA.com](http://www.ICUBA.com)



*ICUBA is a nonprofit Multiple Employer Welfare Arrangement **providing high-quality, cost-effective health and wellbeing benefits** to its members. As a health care cooperative, membership is open to any nonprofit, private Florida education employer, including any member of ICUF or the Florida Council of Independent Schools (FCIS). Currently over 16,000 members from 27 employers are covered in the health plans offered by ICUBA.*

Primary Contacts:

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President and CEO  
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[mweinstein@icuba.org](mailto:mweinstein@icuba.org)

**Mary Jo Hatch**, CEBS  
Chief Operating Officer  
(407) 415-3952  
[mjhatch@icuba.org](mailto:mjhatch@icuba.org)

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## **Jenzabar**

101 Huntington Ave., Suite 2200  
Boston, MA 02199  
[www.Jenzabar.com](http://www.Jenzabar.com)



*Jenzabar offers innovative **student information systems** that empower student success and help higher education institutions meet the demands of the modern student. Over 1,350 higher educational campuses harness Jenzabar solutions for **improved performance** across campus and a more personalized and connected experience for the student.*

### Primary Contacts:

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[Nicole.stewart@jenzabar.com](mailto:Nicole.stewart@jenzabar.com)

**Coleen Nauman**, Director of Sales & Account Management  
(413) 204-4288  
[Coleen.Nauman@jenzabar.com](mailto:Coleen.Nauman@jenzabar.com)

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## **K-12 Insight**

2291 Wood Oak Drive, Suite 300  
Herndon, VA 20171  
[www.k12insight.com](http://www.k12insight.com)



*K12 Insight powers the Let's Talk! **customer engagement platform** which is used by colleges, universities, and K12 school districts across the country. Let's Talk! is an always on, web-based platform that streamlines and consolidates interactions with students, faculty, and staff. Integrations with legacy systems and robust dashboards allows campus administrators to **mitigate risks** by identifying trends and ensure timely, courteous and accurate customer engagement.*

### Primary Contact:

**Mr. Gregg Levin**, President and COO  
(202) 251-7191  
[glevin@k12insight.com](mailto:glevin@k12insight.com)

**Mr. Trey Medbery**, Regional Director, Higher Education Partnerships  
(504)330-4328  
[tmedbery@k12insight.com](mailto:tmedbery@k12insight.com)

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## **Metz Culinary Management**

8274 Blaikie Court  
Sarasota, FL 34240  
[www.metzculinary.com](http://www.metzculinary.com)



*Metz Culinary Management is a leading provider of **food service management** in the country. Founded in 1994, our guest-first philosophy has been the cornerstone of our mission since the start. Walk into any facility that says "**Metz Served Here**" and you will notice the difference right away.*

### Primary Contacts:

**Mr. Jack Brill**, Vice President Business Development  
(941) 554-4701 (phone)  
(941) 554-4708 (Fax)  
(941) 993-9370 (Cell)  
[jbrill@metzcorp.com](mailto:jbrill@metzcorp.com)

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## **Microsoft Corporation**

1 Microsoft Way  
Redmond, WA 98052  
<https://www.microsoft.com/en-us/licensing/licensing-programs/licensing-for-industries?activetab=licensing-for-industries-pivot:primaryr3>



*The Enrollment for Education Solutions (EES) provides **subscription licensing for Microsoft products to all ICUF institutions**. Traditionally, the Microsoft EES requires a minimum of 1,000 users to participate. However, **all ICUF institutions can participate**, regardless of size. EES offers the simplicity of licensing education platform products organization-wide through an annual count of users (known as "Education Qualified Users") instead of PCs/devices and the flexibility to order additional products in any quantity.*

### Primary Contact:

**Mr. Mike Brown**  
Scholarbuys LLC  
(ICUF/Microsoft Authorized Reseller)  
(847) 915-7345  
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**Millennium Advisory Services, Inc.**

5340 Twin Hickory Road  
Glen Allen, VA 23059  
[www.mas-edu.com](http://www.mas-edu.com)



*Millennium Advisory Services Inc. is a **national financial advisory firm**. Millennium Advisory Services provides financial planning, advice, and asset management to individuals employed at institutions of higher education. Our commitment to the institutions we work with is to offer a financial plan to all employees. Millennium is able to provide **unbiased financial advice** and portfolio recommendations on employee investments held in 403(b) plans at leading custodians.*

Primary Contacts:

**Mr. Paul Hunt**, QPFC, AIF  
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**Pentegra**

2 Enterprise Drive, Suite 408  
Shelton, CT 06484  
[www.pentegra.com](http://www.pentegra.com)



*Pentegra's **retirement programs** are designed to help credit unions improve retirement plan effectiveness, attract and retain quality employees and build a competitive advantage with unique retirement plan solutions designed exclusively for your industry. Pentegra offers the added advantage of **more than 70+ years** of community-based financial institution retirement plan "best practices" and a user-board of directors comprised of clients—delivering a level of retirement plan governance and oversight that is unmatched.*

Primary Contacts:

**Mr. Pete D'Angio**, CFP, CRPS  
National Director of Not-for-Profit Markets  
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### **SallieMae Insurance Services**

5080 North 40th Street, Suite 105  
Phoenix, AZ 85018  
[www.salliemae.com](http://www.salliemae.com)



***Tuition Refund Insurance helps you and your family protect your investment in education by covering up to 100% of tuition and fees lost due to a medical withdrawal or a withdrawal due to a mental health condition.***

Primary Contacts:

**Mr. John Fees**

Co-Founder / Managing Director  
(602) 954-6306 / (602) 541-1771 (Cell)  
[jtfees@nextgennins.com](mailto:jtfees@nextgennins.com)

**Ms. Laura Dickerson**

Director of Business Development  
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[laura.dickerson@salliemae.com](mailto:laura.dickerson@salliemae.com)

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### **Stellar**

2900 Hartley Road  
Jacksonville, FL 32247  
[www.Stellar.net](http://www.Stellar.net)



***Whether it is renovation, expansion or new construction, Stellar leverages broad experience and innovation to deliver solutions that save colleges and universities time and money, but never at the cost of quality. With a focus on student and faculty safety and performance goals, we will continue to take higher education higher.***

Primary Contact:

**Mr. Bill Stinson**, Vice President  
(904) 631-6345  
[bstinson@stellar.net](mailto:bstinson@stellar.net)

**Mr. Richard Lovelace**, Senior Vice President  
[rlovelace@stellar.net](mailto:rlovelace@stellar.net)

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## **Tallo**

1501 Belle Isle Avenue  
Mt. Pleasant, South Carolina 29464  
[www.tallo.com](http://www.tallo.com)



*Tallo is an online-cloud based platform that **connects the next generation of talent** with opportunities. Students showcase their talent and skills on their free Tallo profile, so that colleges can identify and connect with them on the app. Currently **over 900,000 students** have created their own unique Tallo profile.*

Primary Contact:

**Mr. Andrew Chubb**, Partnership Specialist  
(302) 545-9680  
[achubb@tallo.com](mailto:achubb@tallo.com)

**Mr. Ben Martin**, Vice President of Partnerships  
[bmartin@tallo.com](mailto:bmartin@tallo.com)

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## **Telehealth Options LLC**

455 NE 5th Avenue, Suite D296  
Delray Beach, FL  
[Telehealthoptions.com](http://Telehealthoptions.com)



*Telehealth Options is one of the leading telemedicine client aggregation and marketing companies in the country, specializing in turnkey solutions that help members **decrease healthcare costs, reduce absenteeism, and increase productivity**. We partner with over 5,000 Board Certified Physicians nationwide and offers 24/7 doctor access, medical and behavioral, anywhere in the country. Prescriptions can be written to the nearest pharmacy at the time of call if necessary. Current clients include universities, corporations, and many small and large organizations. Telehealth Options maintains a 45% utilization rate across the board which remains amongst the highest in the industry.*

Primary Contact:

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**Chris Flack**  
Director of Business Development  
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## **TIAA**

8500 Andrew Carnegie Boulevard  
Charlotte, NC 28262  
[www.TIAA.org](http://www.TIAA.org)



*TIAA is a leading provider of **financial services** in the academic, research, medical, cultural and government fields. TIAA has \$915 billion in assets under management (as of 12/31/16) and offers a wide range of financial solutions, including investing, banking, advice and guidance, and retirement services.*

Primary Contact:

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Client Engagement & National Advocacy  
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**Tracy Ryans, Sr.**, Business Management Specialist  
6 Concourse Parkway, Suite 2600  
Atlanta, GA 30328  
(770)512-3514  
[tryans@ttaa.org](mailto:tryans@ttaa.org)

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## **Troy & Banks, Inc.**

2216 Kensington Avenue  
Buffalo, NY 14226  
[www.troybanks.com](http://www.troybanks.com)



*Founded in 1991, Troy & Banks is a privately held, independent energy and telecommunications consulting company with corporate offices located in Buffalo, NY and incorporated in New York. We have extensive experience working with school districts, municipalities and businesses in the **audit and analysis of utility and telecommunications** account relations.*

Primary Contact:

**Mr. Kevin Gibbs**, SE Director – Client Services  
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**Mr. Thomas T. Ranallo**, President  
(716) 839-4402  
[tranallo@troybanks.com](mailto:tranallo@troybanks.com)

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**UnitedHealth Care - StudentResources**

PO Box 809025  
Dallas, TX 75380-9025  
[www.firststudent.com](http://www.firststudent.com)



*First Risk Advisors and UnitedHealthcare StudentResources provide affordable **Student Health Insurance** plans to meet the needs of today's domestic and international students. The Consortium approach to student insurance allows The Coalition **schools of every size** to easily offer compliant health insurance to their students. The First Risk dedicated account service team helps schools manage every aspect of their student insurance program.*

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**Mr. David Opperman**, President  
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**UPS**

8870 Boggy Creek Road, Suite 500  
Orlando, FL 32824  
[www.UPS.com/collegeprogram](http://www.UPS.com/collegeprogram)



*UPS Services and Technology Solutions help college and university customers to **streamline processes and improve efficiency** related to **shipment** preparation, visibility, cost allocation, and bill reconciliation that enables them to save time, cut costs, be more sustainable, and get more done. UPS serves more than 220 countries and territories worldwide.*

Primary Contact:

**Ms. Alida Velez**, Marketing Manager  
(786) 503-9554  
[avelez@ups.com](mailto:avelez@ups.com)

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## **Vemo Education**

2915 Hunter Mill Road  
Oakton, VA 22124  
[www.vemo.com](http://www.vemo.com)



*Vemo Education is an education finance company that helps colleges and universities design and deploy student-centric, **income based financial aid solutions**. Vemo's full service approach to **income based student financing solution** can help ICUF members 1) improve student enrollment mix 2) increase graduation rates, 3) boost competitiveness in recruiting 4) generate a new revenue stream 5) diversify institutional discounting strategies.*

### Primary Contact:

**Mr. Jeff Steinberg**, Regional Vice President  
(386) 290-4222  
[Jeff.steinberg@vemo.com](mailto:Jeff.steinberg@vemo.com)

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## **VMware Corporation**

3401 Hillview Ave  
Palo Alto, CA 94304  
[www.vmware.com](http://www.vmware.com)



*VMware, a global leader in **cloud infrastructure & digital workspace technology**, accelerates digital transformation for evolving IT environments.*

### Primary Contact:

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**WellVia**

4040 West Royal Lane, Suite 130

Irving, TX 75063

[www.WellViaSolutions.com](http://www.WellViaSolutions.com)



*Founded in 2014, WellVia offers colleges and universities a connected **health solution** that is of the highest quality, easily accessible and most affordable. WellVia connects over **3 million members** with a proprietary network of Board Certified Physicians to treat the common and acute illnesses that make up the majority of Emergency Room and Urgent Care visits. We are focused on giving students access to a physician and/or behavioral health professional anytime, anywhere.*

Primary Contact:

**Jon O'Toole**, Vice President

(571) 212-1178

[Jon.OTOole@WellViaSolutions.com](mailto:Jon.OTOole@WellViaSolutions.com)

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