

2017 ICUF PREFERRED VENDORS

TA – 7/19/17

American Student Assistance-SALT™	- Financial Literacy
Apogee	-IT Campus Dorm Networks
Canopy Programs by United Educators	-Mitigation Planning
Church Mutual Insurance Company	-Insurance Services
Collegis Education	-Enrollment Growth Management
Concordia Care, Inc,	-Managed Behavioral Health
First American Education Finance	-Financial Services
Howard Technology Solutions	-Networking, Computing, Software, AV
iSALUS Healthcare	-TeleHealth
JourneyEd.com, Inc.	-Technology Reseller
Metz Culinary Management	-Food Service Management
SallieMae	-Tuition Refund Insurance
Stellar	-Campus Construction
SunTrust	-Banking
Triumvirate Environmental, Inc.	-Higher Education Facilities
Windham Professionals, Inc.	-Collections & AR Solutions
Winthrop Resources Corporation	-Technology Financing Firm
Workday	-Cloud Management - Finance & Student

Collaborative Contracts

Adobe Creative Cloud – *Software Media Applications*

Avis – *Car Rental Program*

Coalition for College Cost Savings (CCCS) - *Collaborative Purchasing*

Dell -*Technology Solutions*

Symantec – *IT services*

UPS - *Shipping Services*

Valic - *Retirement Plans*

Adobe Creative Cloud

345 Park Avenue

San Jose, CA 95113-2001

www.adobe.com/in/volume-licensing/business/enterprise-term-license-agreement.html

Adobe Creative Cloud offers **media software** that offers creative apps that can connect work products from laptops to all mobile apps. ICUF's Adobe Enterprise Term License Agreement (ETLA) is ideal and an affordable solution for ICUF members that manage deployments of software. ICUF's Adobe ETLA provides simplified, predictable purchasing; access to leading apps and tools; streamlined software deployment, enterprise-level support and training.

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(ICUF/Adobe Authorized Reseller)

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Molly Aiken

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American Student Assistance (SALT™)

100 Cambridge Street, Suite 1600

Boston, MA 02114

www.asa.org

American Student Assistance is a private nonprofit whose public purpose mission is to empower students and alumni to successfully **manage and repay** their **college loan debt**. We do this through a comprehensive money coaching solution, SALT™ that engages this audience and provides financial savvy in ways that really work. SALT™ is a multi-channel, integrated service, combining on-line education and tools with outreach and counseling. Because students are digital natives, ASA enables them, wherever possible, to find the answers and information they need via the web. Through targeted messaging for enrolled students and also through targeted campaigns, ASA reaches out to students to encourage them to (i) develop their financial savviness, (ii) understand the options available for financing higher education and, for those who borrowed student loans, (iii) remain on the right path to repayment of their loans. Our program tracks borrowers through repayment, proactively reaching out to them and assisting where necessary to keep them in good standing.

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Apogee

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Apogee is the recognized leader in providing high-speed campus residential networks (ResNet) in partnership with higher education communities across the country. Partnering with Apogee to provide a high-speed ResNet allows colleges and universities to enhance their network infrastructure, while offloading the growing volume of administrative responsibilities associated with managing a student network. This partnership allows ITS departments to focus on mission critical tasks, such as growing the enterprise network, and facilitating the development and use of e-learning tools and content.

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Avis

(800) 230-4898

Avis.com

ICUF has partnered with Avis as a preferred supplier for business related car rentals. Through this partnership, your institution will be receiving significant savings and benefits, in addition to negotiated rates and outstanding personalized service. <https://www.avis.com/car-rental/profile/go.ac?B039000>

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Canopy Programs by United Educators

7700 Wisconsin Avenue, Suite 500

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www.canopyprograms.org

*Canopy Programs by United Educators provides institution-specific strategic approaches for addressing issues that threaten the success of your college or university. Campus Forward: The Harassment Initiative, assesses **areas of risk and vulnerabilities** on your campus, implements a **mitigation plan**, provides measurements of success, and coordinates an annual summit of leaders from Canopy Program campuses.*

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Church Mutual Insurance Company

300 Schuster Lane

Merrill, WI 54452

www.churchmutual.com

*Church Mutual is a premier **insurance services provider** for religious and non-religious schools. We understand the unique exposures and provide a network of strategic partners. We provide a broad array of risk control tips, superior customer service, and connect customers to 24/7 nurse hotline and hiring practices. We are "A" rated by AM Best and have been in business since 1897.*

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Collegis Education

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*Collegis Education is an integrated **enrollment growth management** company that helps colleges and universities attract, enroll and engage students through customized marketing and technology solutions. With more than two decades of experience in higher education, the Collegis team develops industry-leading strategies that enable institutions to achieve long-term, sustainable enrollment growth. From portfolio marketing services to technology solutions, enrollment growth management as a system has helped more than 75% of Collegis partners across the country achieve double-digit rates of enrollment growth.*

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Coalition for College Cost Savings (CCCS)

www.thecoalition.us

*The Coalition supports private, higher education member organizations and their member institutions across the United States. The mission of The Coalition for College Cost Savings is to support Higher Education Member Organizations (HEMO) by creating **collaborative opportunities** to transform processes, reduce cost, and increase efficiencies for their member colleges and universities.*

*By working cooperatively across geographical boundaries and consolidating their volumes of **purchased supplies, equipment and services**, higher education member organizations and The Coalition can reduce business operating costs and streamline internal processes for their member institutions. These increased efficiencies will allow member institutions to better serve their students, faculty, and communities and enrich all of private higher education.*

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Concordia Care, Inc.

10685 N Kendall Drive
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*CCI is Florida-based **managed behavioral health organization** and a licensed TPA that provides benefit administration and substance abuse services for Medicare, Medicaid and Commercial members.*

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Dell

www.dell.com

*For more than 28 years, our customer-centric approach has empowered countries, communities, customers and people everywhere to use technology to realize their dreams. We deliver **technology solutions** that help customers do and achieve more, whether they're at home, work, school or anywhere in their world.*

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First American Education Finance

255 Woodcliff Drive

Fairport, NY 14450

www.faeducationfinance.com

*First American Education Finance is a **financial services** company dedicated to the needs of the education community. We provide customized solutions to help schools deliver the best education possible to their students. Our customized financing solutions help solve challenges from complex campus projects to equipment management. We provide a simple, transparent experience to more the 550 schools nationwide.*

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Howard Technology Solutions

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Laurel, MS 39441

www.howardcomputers.com

*Howard Technology Solutions, founded in 1998, is a division of Howard Industries, Inc., a billion dollar privately-held corporation headquartered in Ellisville, Mississippi. Howard is a committed to creating, providing, and supporting (not limited to) **Networking, Computers and peripherals, Software, and AV** products and services that meet or exceed customer needs.*

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iSALUS Healthcare

1 Virginia Avenue, Suite 500
Indianapolis, IN 46204
www.isalushealthcare.com

iSALUS provides Anywhere Care for students through the use of our TeleHealth application and network of partner physicians. We make healthcare available when the student needs it ON DEMAND.

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JourneyEd.com, Inc

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[more about JourneyEd.com](#)

JourneyEd.com, Inc. is the #1 resource for **higher education technology buyers**. We provide software, hardware and IT network solutions for thousands of schools nationwide.

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Metz Culinary Management

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Metz Culinary Management is a leading provider of **food service management** in the country. Founded in 1994, our guest-first philosophy has been the cornerstone of our mission since the start. Walk into any facility that says “Metz Served Here” and you will notice the difference right away.

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SallieMae Insurance Services

5080 North 40th Street, Suite 105
Phoenix, AZ 85018
www.salliemae.com

Tuition Refund Insurance helps you and your family protect your investment in education by covering up to 100% of tuition and fees lost due to a medical withdrawal or a withdrawal due to a mental health condition.

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Stellar

2900 Hartley Road
Jacksonville, FL 32247
www.Stellar.net

Whether it is **renovation, expansion or new construction**, Stellar leverages broad experience and innovation to deliver solutions that save colleges and universities time and money, but never at the cost of quality. With a focus on student and faculty safety and performance goals, we will continue to take higher education higher.

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SunTrust

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SunTrust Banks, Inc., headquartered in Atlanta, is one of the nation's largest **banking** organizations, serving a broad range of **consumer, commercial, corporate and institutional** clients. Through its flagship subsidiary, SunTrust Bank, the Company operates an extensive branch and ATM network throughout the high-growth Southeast and Mid-Atlantic States and a full array of technology-based, 24-hour delivery channels. Its primary businesses include deposit, credit, trust and investment services. Through its various subsidiaries, it provides mortgage banking, asset management, securities brokerage, and capital market services.

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Symantec Corporation

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Offering **systems management and security solutions** to support academia's challenges around mobility and confidential information in the many opportunities and options provided by technological advancements in education via our SymEd solution. This solution allows institutions to automate the deployment, security, and management of devices with central management; secure e-Learning environments for physical, virtual and cloud platforms; support multiple operating systems; data protection; all while reducing infrastructure and operational costs.

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Triumvirate Environmental, Inc.

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www.triumvirate.com

Triumvirate Environmental is a **full service environmental company** that specializes in working with higher education facilities. We can provide hazardous waste services, consulting, on-site personnel, engineering services, and many special projects. Triumvirate currently works with 14 of the ICUF schools in addition to many of the Florida public colleges and universities. Triumvirate was founded in 1988.

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UPS

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www.UPS.com/collegeprogram

UPS Services and Technology Solutions help college and university customers to streamline processes and improve efficiency related to **shipment** preparation, visibility, cost allocation, and bill reconciliation that enables them to save time, cut costs, be more sustainable, and get more done. UPS serves more than 220 countries and territories worldwide.

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Valic

www.valic.com

VALIC has more than half a century of experience helping Americans plan for and enjoy a secure **retirement**. We provide real solutions for real lives by consistently offering products and services that are innovative, simple to understand and easy to use. We take a personal approach to retirement plans and programs, offering customized solutions for individual needs. VALIC products are built on deep market knowledge. Together we can help you live retirement on your terms.

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Windham Professionals, Inc.

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*Windham Professionals provides compliance-driven, client-centric **collections and accounts receivable management solutions**. Since 1982, we have been helping our higher education clients create effective 1st and 3rd party recovery programs focused on creating positive interactions with your students. All of our programs are designed to educate, communicate, support, mediate, and consult. Today, we have over 850 employees across four U.S.-based locations, serving over 300 higher education clients.*

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Winthrop Resources Corporation

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www.winthropresources.com

*Winthrop Resources is an independent, bank owned, **technology financing firm** with a local presence here in Florida. Founded in 1982, we provide unique financing-as-a-service solutions for technology that are specifically designed to provide agility and flexibility to a rapidly changing technology landscape within the higher education community.*

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Workday

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www.workday.com

Workday provides Higher Education with **solutions** built in this decade, **delivered in the cloud** and accessible on any device, from anywhere. Core products include HCM/PY & Finance (Gartner Magic Quadrant Leaders) & Student (the fastest growing SIS in the market introduced in 2014). Workday serves over 150 schools worldwide and 12 in Florida including some ICUF members.

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